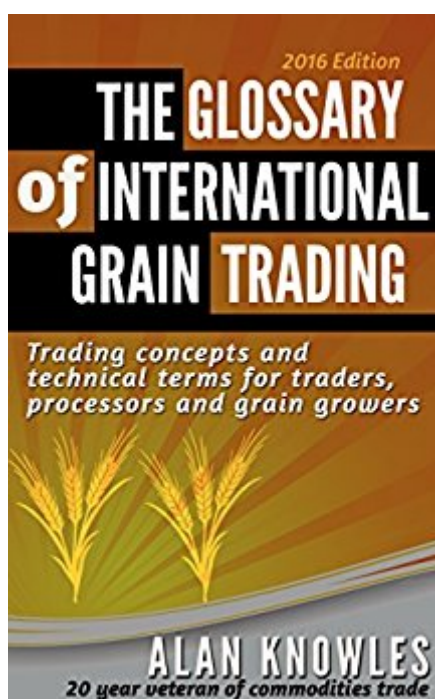


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# The Glossary Of International Grain Trading - Trading Concepts And Technical Terms For Those Starting Out In Grain & Agricultural Commodities Trade



## Synopsis

Half Price For May! Are you new to the grain industry or just want to gain a better understanding of the core concepts? The Glossary of International Grain Trading is ideal for grain traders, farmers, merchandisers or anyone new to the grain industry. In this easy reference guide, grain industry veteran Alan Knowles details all the core concepts and terminology of the booming "agribusiness" sector. As food security becomes increasingly more of an issue for many countries, the importance of the grain industry will only increase further, as evidenced by the entry of massive conglomerates such as Glencore and the continued expansion of "agri-giants" like ADM, Cargill and Bunge. This guide is broken into the following easy to understand sections - Grain & commodity trading concepts such as basis, nearby month and inverted market Grain characteristics and processing concepts such as test weight, falling number, flour milling, malting & oilseed crushing Major players in the grain industry such as the "ABCDs" (ADM, Bunge, Cargill and Dreyfus) Key contracting and shipping terminology such as the major Incoterms and ocean freight concepts

ËfËfËf This is the introduction to the industry that the author wished he had available when he was starting out! Grab a copy today to deepen your understanding of this important industry.

## Book Information

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## Customer Reviews

It provides superb and simplified intelligence for people who are eager to quickly understand the grain market in a broad view.

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